



MARKET SALES ASSOCIATE

Nature of the position: Part-time

SUMMARY: The Market at Summerfield Farms is seeking a market sales associate to assist with sales at our onsite farm market. The market sales associate will assist the market manager maintaining The Market floor and displays, and selling product in support of The Farm standards. The market sales associate will provide courteous, friendly, and knowledgeable customer service to customers and team members. All market associates will also assist with onsite & off site market-related functions and special events.

ESSENTIAL DUTIES:

- Welcomes, serves and assists customers to provide excellent customer service.
- Cultivate good relationships with customers by learning about and understanding their needs and interests.
- Maintains the cash wrap, store products and displays to be clean and organized as well as adequately stocked and merchandised to plan.
- Follow store procedures to maintain floor & back stock inventory and to track spoilage and expired food.
- Ensures the highest level of product freshness and quality to be presentable at all times.
- Capable of working independently handling opening/closing duties.
- Follow proper procedures for customer check out, handling of tenders, use of scales, markdowns, and promotions. Ensure accurate sales transactions using SKUs, PLUs and UPCs.
- Assist customers in selecting products by providing proper features & benefits of all products.
- Provide informative and accurate description of Summerfield Farm's organizational mission.
- Cross-trained in other departments across the business.
- Fulfilling customers orders and bartending at farm events.
- Additional duties as assigned by market manager.

REQUIRED EXPERIENCE:

- Retail Experience (1 year minimum).
- Culinary background and/or passion and knowledge of food & cooking is strongly desired.
- Able to sell proactively.
- Able to lift and carry 30 lbs.
- Must be available evenings & weekends.
- Punctuality and reliability.
- Previous experience working on a farm, farmer's markets, and/or CSA a plus!

Market days begin as early as 8:00 am and last as late as necessary during the peak sales weeks. Potential for alternative hours at off-site markets, festivals, and farm related events. Candidates must be able to thrive in a fast-paced sales environment and work well under pressure.